

## Message Text

LIMITED OFFICIAL USE

PAGE 01 LIMA 06075 192229Z  
ACTION XMB-04

INFO OCT-01 ARA-10 ISO-00 EB-07 COME-00 TRSE-00 DOTE-00

CIAE-00 INR-07 NSAE-00 /029 W

-----120645 200138Z /64

R 192209Z JUL 77

FM AMEMBASSY LIMA

TO SECSTATE WASHDC 5781

LIMITED OFFICIAL USE LIMA 6075

E.O. 11652: N/A

TAGS: EFIN, EAIR, PE

SUBJECT: FINANCING PURCHASES OF AIRCRAFT FOR AEROPERU

REF: STATE 166024

1. EMBASSY'S UNDERSTANDING IS THAT AEROPERU'S INITIAL CONVERSATIONS WITH BOEING CONCERNING LONG-RANGE 727'S FOR INTERNATIONAL OPERATIONS HAVE BEEN OVERTAKEN BY EVENTS, AND THAT AEROPERU (IN PART ON ADVICE OF BRANIFF TECHNICAL TEAM) NOW WISHES TO CONCENTRATE ON PROFITABLE INTERNAL ROUTES.

2. IN THIS REGARD SHORTER-RANGE AIRCRAFT SUCH AS 737'S WOULD BE MOST APPROPRIATE FOR AEROPERU AT THIS TIME. PRESENT EQUIPMENT OF AEROPERU (AND ITS PRIVATE SECTOR COMPETITOR FAUCETT) IS INADEQUATE TO MEETING INTERNAL DEMAND. THUS EARLY ACQUISITION OF 737'S IS DESIRABLE IN TERMS OF PROFITABILITY.

3. WHILE WE RECOGNIZE DIFFICULTY OF REPAYMENT PROBLEM, IT WOULD BE USEFUL FOR US TO SUPPORT SUCH A SALE AT THIS CRITICAL TIME IN ORDER TO ASSIST IN AEROPERU'S EFFORTS TO RESTRUCTURE THIS STATE ENTERPRISE INTO A MORE PROFITABLE MOLD. SALE ALSO

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SERVES USG CIVIL AVIATION INTERESTS BY HELPING AEROPERU TO CONCENTRATE ITS EXPANSION EFFORTS IN NON-COMPETITIVE (E.E. DOMESTIC) AREA.

SHLAUDEMAN

BT

#6075

NNN

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT, PROCUREMENT  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 19-Jul-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977LIMA06075  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770257-0122  
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**Legacy Key:** link1977/newtext/t19770743/aaaablm.tel  
**Line Count:** 68  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** b66b9a67-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION XMB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 166024  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 07-Apr-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1820497  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FINANCING PURCHASES OF AIRCRAFT FOR AEROPERU  
**TAGS:** EFIN, EAIR, PE, AEROPERU  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009